Anders Jackeltoft, born 630623-xxxx

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**En bild som visar man, person, inomhus, tittar

Automatiskt genererad beskrivning**

**Sales Manager, MD, Quality Manager, Project Manager and Production Manager is what you get. I will provide a wide background in Management since I was 21 years old. In Aerospace, Medical Device, Train, Automotive and Laboratory environment.**

The width makes it easy for me to communicate with my Colleagues, Suppliers and Customers. I can start NOW, I Live in Stockholm Järfälla and in Östergötland.

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| **Courses** | **Knowledge** | **Language** |
| **2024** BAS-U, BAS-P, SSG  **2013** FDA, Hygiene Medical. | Office, Lotus Notes, Mapaz, Pirahna. | English – Yes |
| **2010** IPU Analyse, person. | Production, Projects, Process. | Swedish – Native |
| **2008** Interview training. | TQM, 5S, Lean, Quality. | Danish – Yes. |
| **2005** Major Briggs 2 days. | Product development, Procurement, ROI | Norwegian – Yes. |
| **1996** Management training | Leadership, economy, change Management | German – Will survive. |
| **1986** Management training | Verify, validate, FMEA, safety, environment | Spanish – Will survive. |
| **1989** 5 Sales and 1 KAM training. | Sales, Marketing, Fairs, Analysis, Budget | Willing to learn. |

**Job titles**

**2024 March -Ongoing. Help a Company that won a Tender of 2,4 Miljarder SEK.**

Sales, Quality, NDA, finding suppliers. Helping Management with structure in the project.

**2023 until July. Maintenance Consultant at a big Paper Mill.**

Analyse productivity, suggest solutions for 38 different departments at Billerud. Report of 87 pages was created regarding all handling of Change management in Maintenance. Kind of neg info.

**2021 1 of Feb – until the 15th of October 2022. Project Manager at eurofins Sweden.**

Was supposed to be for 3-month last year. Been extended 5 times. Have been building 4 different Lab for 3 different eurofins company in Sweden. Corona lab was the first. Handled URS and contact with all entrepreneurs. We were the fastest Corona lab Globally from empty building 1 of Feb until start 22 of March. Been reporting to 3 MD. I fixed the installation and Capex for instruments and fixed IQ, OQ and calibration. Also handled when new staff came and was involved in Quality. I also helped Lab in Nederland, Ireland, and UK to copy the lab I built. I had in total contract with 3 different Companies. As a customer from eurofins also wanted my help in sales and marketing. BAS-U, BAS-P, SSG

**2020 April- Feb 2021 Consultant** in own company as Management Consultant.

**201701 – 2020 April Geofix AB Sweden with international sales and suppliers.**

Started up a sales office and have now 4 offices in tech sales. Responsible for purchasing and sales force. My title is Manager Sweden. Moved from 400 000 Euro to 1 800 000 Euro in 2 years. 6 personals in 4 sales offices, start-up of new product and manufacturing of Customer parts. Negotiation and Supplier deals on Global basis. Surveying equipment customers Government and Private Companies.

**2015 – 2016 Site Manager, Swedish Asylum camp for 350 persons.**

Had 4 personal, and 350 Syrians lived in 70 houses in the Camp. I had jour 24/7 Monday to Friday. Motivation, Swedish training school, integration training. Also guard, and made structure for the inhabitants, service for the houses.

**2015–2015 Quality Management Consultant in my own Company.**

I worked for ÅF as a consultant in a project. Installation and update of all Assets in a Company for to handle maintenance and calibration routines. Identify calibration and maintenance needs for over 450 Assets in the electronic component plant. I left the company as “super user” and educated 3 in the company how to handle the system.

All in a new database Phirana.

**2012-2015 Absorbest AB GMP. Production manager and Project leader Validation.**

My job was Project leader for Quality in a Medical device company. Also, Production Manager. I went to suppliers for to accept delivery of big machines according to FAT. After delivery I was in charge of the validation and the start-up of the machine according to ISO 13485. I did SAT, DOE, IQ, OQ, PQ and wrote the Validation plan and validation reports. Also handling of SOP, CAPA and Customer complaints. Owner of the project group. After the new machine I did all 4 in the plant during his time at Absorbest. With FMEA and alarms for all parameters for to control the process. ISO 13485, ISO 11607-2, ISO 5829-1, FDA rules. Six Sigma, Project, Customers Audits, all validations were accepted by Customer, Vision system installed, Dosage system was installed. 2012 09 I did FAT at suppliers’ site in Germany 800 000 Euro. With China 900 000 Euro. 17 personal.

**2007-2012 Jackeltoft Consulting. Management Consultant in my own Company.**

I worked as a Project leader and consultant in my own Company. [www.jackeltoft.se](http://www.jackeltoft.se) Management Consultant for different Company’s. SWOT and recruitment and I worked with education. Started up in a new area in Sweden and after 1-year I was Consultant number 8 out of 27 in turnover. Called MD´s and invited me for to make price offers and analyse the need that they had. Leader of all projects from start to finish. Project leader.

2007 01 started up the Company by cold calls to MD

2007 02 Fist mission was recruitment for Broddway.

2007 04 Helped Bravida by Headhunting to find a Project leader.

2007 04-12 Different Headhunting missions’ leaders.

2008 01-12 several new Customers in recruitment.

2009 01-12 became a supplier to the Government as job coach, helped 83 persons to find a new job.

2009 04 Helped 2 person to start-up company.

2009 06 Made a SWOT analyse of a consultant Company.

2009 Made more recruitment missions to Companies

2010 Started part time as a teacher for 2 schools 19-year-old students at the same time job coach.

2011 Helped a Company to buy a competitor.

2011- 2012 Headhunting and recruitment.

**2004 - 2007 Textilia and EBP AB. Car industry, 1 general industry.**

Project Manager for 80 general, and 120 personal Car industry.

Installed Production productivity Tools in Excel for all my 5 departments and had an increase in productivity of 33%. All Management parts from recruitment to recalculating the factory after that one Customer with the biggest turnover left us. We had to tell 17 and 28 persons to leave the company. Union negotiation started up KPI, Received bonus for my 3 targets Quality, Productivity, and personal cost budget. 5S, Productivity increases 33%, ISO 9000, ISO 14000, ISO 18000, ISO 16949, TS.

**2002-2004 BK Tåg AB, Sales of goods on Train, Quality/Production Manager Train transport.**

Revision of the ISO system. Risk analyses for transportation of Gas in liquid form on train. Anders handled the goods transport with a 9000 000 € budget. I had 150 employees. (LOU) in English (Swedish Public Procurement Act). Customers, Project leader Production productivity database. Total Quality Management, Government contact for revision of our transports. Lifted out a 24/7 customer support for to save money. 150 Employees

**1997-2001 ATC Tape Converting AB, Headhunted for Sales Manager and ended up MD 3½ years.**

Anders was selected to be MD. During that period, I started up the ISO process for ISO 9000 and 14000, Invested in machines for to increase productivity. Installed a Production productivity database Mapaz. We increased sales by starting up 2 new sales offices in Sweden and moved the sales to a Nordic level Certificate ISO 9000, and 14001, dealing of complaints, increase sales, project leader investments, Customer Audits, SWOT analyse, trainings of Customers, Customer days, Web page start up. Started up 2 sales offices. Sale plans was started. Profit was made for the first time in the history of ATC. 15 Employees.

**1989-1997 3M Svenska AB**

Stared as a salesman and had 5 sales and 1 KAM training. I was selected for a management training and selected to be Product specialist in Adhesives. After a few years even appointed to be Nordic **3M** Aerospace materials with RTM Composite and adhesives. **3M** started up ISO Certification and Anders department had an Audit. In 1996 **3M** MD told Anders to start up a new department with label materials. He performed training both practical and in theory for the salesforce and customers during his time at **3M,** translated tech data, made sales tools for the salesforce. 3 Employees

**1982-1989 SAAB Aerospace**

Production Manager 18 personal. I started up as a flight mechanic and when my Production Manager was retiring, he asked me to be in the Manager of the department in the final assembly line for SAAB 340. Quality is a big issue in Aerospace. And I was responsible for that all workers were working with safety and quality. High tech production. I was handling the American team we had as well that took care of the snags from the wing manufacturing in USA. 18 Employees, and I was only 21 years old.

* Diplomas can be sent.
* References from Managers, Employees and Colleagues on request.

Open to talk on Teams, Skype or in a face-to-face meeting live.

**With kind regards. Mr Anders Jackeltoft**